

# TAMPA BAY BUSINESS FORUM (TBBF)

## MEMBERSHIP APPLICATION

The Tampa Bay Business Forum (TBBF) is a Business-to-Business member organization and a forum to network in a professional atmosphere. Sales professionals and business leaders that sell **PRIMARILY** or totally to business enterprises are invited to apply. The group provides a resource of information for business professionals and topics of common interest. Through active participation, members can promote their own businesses, give presentations, increase their visibility and exchange referrals.

## MISSION STATEMENT

A group of like-minder, achievement-oriented business professionals coming together to create an association far greater than the sum of its parts, thus dramatically leveraging each other's success.

*Napoleon Hill*

### **IMPORTANT Please read the membership procedures and guidelines:**

#### **Part I: APPLICATION PROCESS (Please read carefully and answers all questions completely)**

A prospective member may attend one meeting as a visitor. Prospective members then complete this application and submit it with payment to the Chairman or Co-Chairman for review.

The Chairman and/or co-Chairman completes the screening process and interview and notifies the member of acceptance or non-acceptance before the next meeting.

TBBF expects a high level of commitment and participation among all members. As a result, our membership process may be more thorough than other referral organizations. A prospective member's application is reviewed for content. Each applicant is interviewed by the Chairman and Co-Chairman before acceptance into the group.

The first 6-month term membership is currently **\$120.00** pro-rated and runs from January 1 through June 30. Subsequent semi-annual dues are currently **\$120.00** per term and run from July 1 through December 31. Membership dues are not refundable after membership approval. Dues are payable by cash, or check (made payable to TBBF). Returned checks are subject to additional fees based on bank charges and collection costs. Initial membership dues must be submitted with the application. Member's dues will not be deposited until after membership approval. If the prospective member is not approved, the membership dues will be refunded.

**Attendance is very important.** You **must be committed to attending scheduled meetings.**

We allow one business representative per category. Your business must not conflict or compete with any other member in the group. Some organizations have several facets, but you may only apply for and promote **one** open category as classified by the TBBF. When approved, that becomes your **“protected”** category.

If there is a conflict of business interest, the current member holding that seat as well as the Chairman will decide on the new member acceptance.

Membership is awarded on an individual basis, not as a corporate membership.

Membership is not transferable to anyone else, except as outlined in the TBBF “General Policies”.

TBBF reserves the right to decline membership to any individual or company based on the business needs of the organization, or if a check for membership dues is returned.

**Prospective members cannot be a member of BNI, NPI or any other leads group with a specific one seat per industry policy.**

**Prospective members must read and agree to the TBBF General Policies.**

**MEETING PLACE:** Anchor Plaza Board Room, 4343 Anchor Plaza Parkway, Tampa 33634

Thursday Coffee meetings are 1<sup>st</sup> & 3<sup>rd</sup> Thursday of each month.

Networking & Coffee: 8 AM and meeting at 8:30 AM – 9:30 AM

**CONTACT:** Chris Stewart, Chairman, 813-382-7631, email: [stewy560@gmail.com](mailto:stewy560@gmail.com)

**CONTACT:** Michael Kimling, Co-Chairman, 727-642-4366, email: [mkimling@mail.com](mailto:mkimling@mail.com)

**Part II: (Please answer all questions completely).**

Date: \_\_\_\_\_

Applicant's Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Business Telephone Number: \_\_\_\_\_

Mobile Telephone Number: \_\_\_\_\_

Business email address: \_\_\_\_\_

Classification / Business Category: \_\_\_\_\_

Description of service or product: \_\_\_\_\_

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How long have you (personally) been doing this business in Tampa Bay? \_\_\_\_\_

How long have you been in your current role with the company you represent? \_\_\_\_\_

What do you expect to be able to contribute to the group? \_\_\_\_\_

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What will be your major source of referrals and leads? \_\_\_\_\_

As far as developing business, would you consider yourself to be a "Hunter or Farmer"? \_\_\_\_\_

Explain: \_\_\_\_\_

Approximately what percentage of your selling time and effort is focused on selling to businesses vs. consumers? \_\_\_\_\_

What other networking groups do you belong to? \_\_\_\_\_

Are you able and willing to make the commitment to arrive at our meeting place no later than 8:00 AM and stay to the end of the meeting? \_\_\_\_\_

Please verify that you have received a copy of, read and understand the TBBF General Policies as listed and you are willing to abide by the rules of this group. \_\_\_\_\_

Member Sponsor? \_\_\_\_\_

**I certify that the information contained in this application is true and accurate. I also agree that I have read and understand the 9 General Policies of the TBBF and will comply.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_